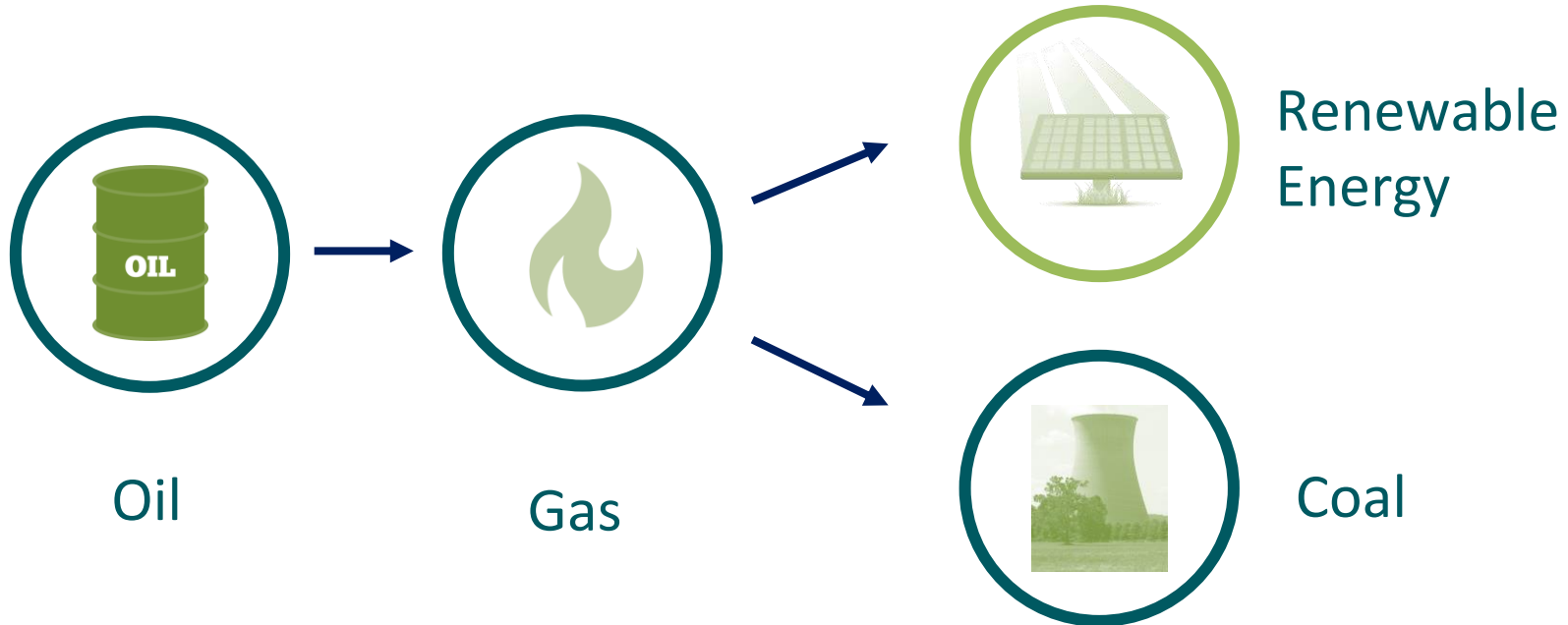


An Alternative Energy-Powered Future: The Opportunities Ahead

Sam Reynolds

Managing Director, Octopus Investments Australia

Oil Market – Impact on Australian Energy Market



Short Term – Impact on Renewable Assets

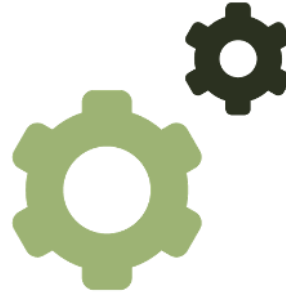
1. Fuel Source
(wind/sun – zero cost)



2. Revenues
(Fixed PPAs / merchant)



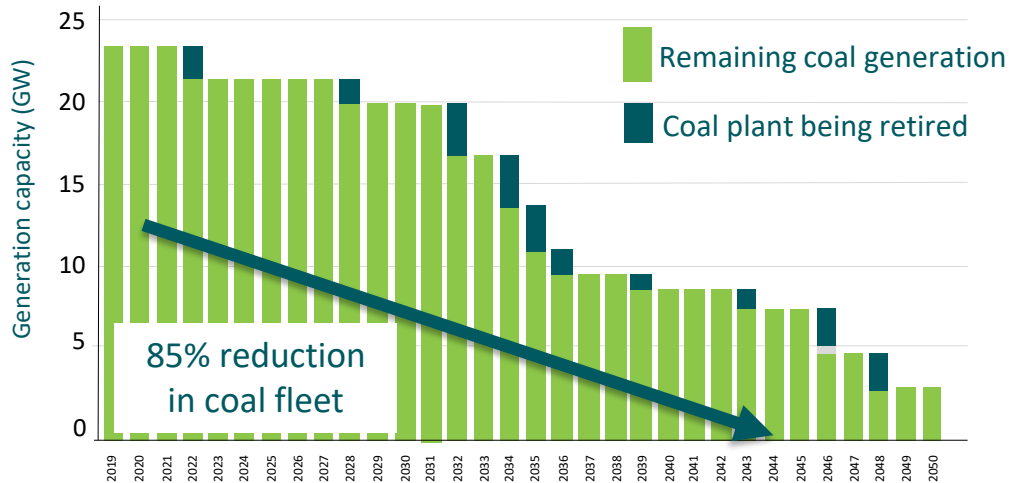
3. Operations
(low Opex)



4. Capital Structure
(Debt sized to Fixed PPA cashflows)



Long Term – Australian Energy Fundamentals



Decentralised energy.
Longest grid in the world.

55% of Australia's Coal-Fired Power Stations are over 30 years old, and scheduled for retirement.

\$170bn of investment is required in renewable energy.



**What does this all mean
for Australia's energy
future?**