

A Real Estate Technology and Innovation ecosystem for corporations and institutions

Jonathan Hannam

Managing Partner: Taronga Ventures

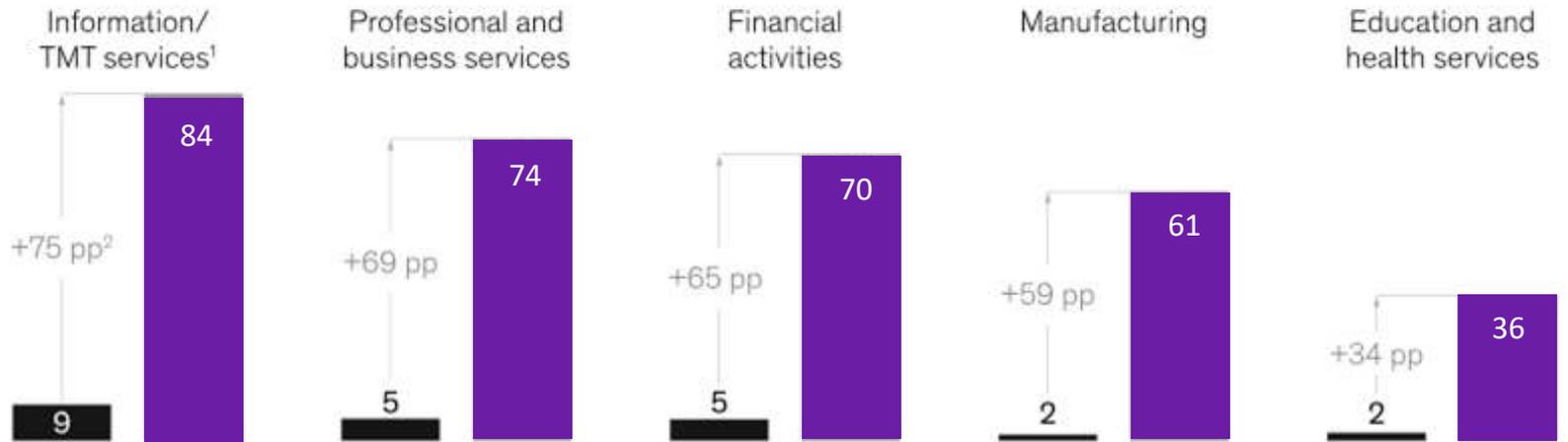
REAL ESTATE IS ... CHANGING



REAL ESTATE HAS CHANGED



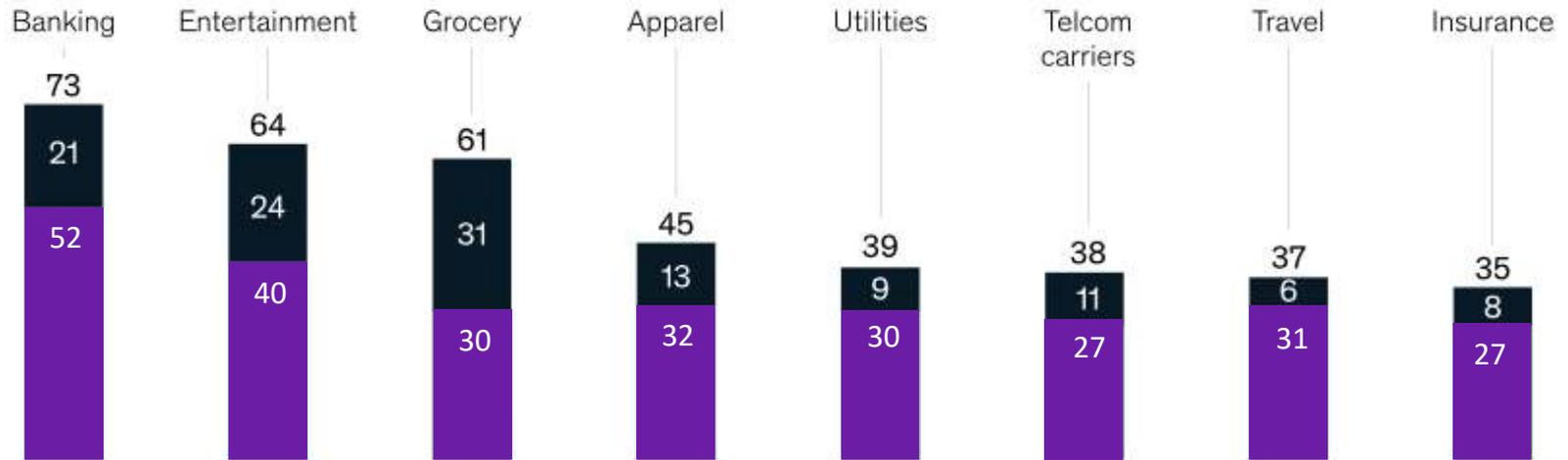
Key Challenges: Rapid acceleration of Working from Home



Source: McKinsey

■ Pre-COVID ■ During COVID

Key Challenges: Rapid acceleration of Online Shopping



Source: McKinsey

■ Pre-COVID ■ During COVID

Technology addressing structural industry shifts



Asset
flexibility

\$9.6 trillion

Professionally managed real estate at risk of disruption

Morgan Stanley Capital International (MSCI)



Sustainable
investments

13.3 billion

tonnes of CO₂ emitted annually by the real estate sector

Global Alliance for Buildings and Construction



Digital
construction

\$265 billion

annual profit pool awaits digital construction disruptors

Mckinsey & Company



Smart cities and
infrastructure

\$1 trillion

annual smart city infrastructure investment

PWC

Financial value of healthy buildings

Healthy buildings

- Next level of green buildings with an emphasis on green building practise and integrates health, wellness and human experience

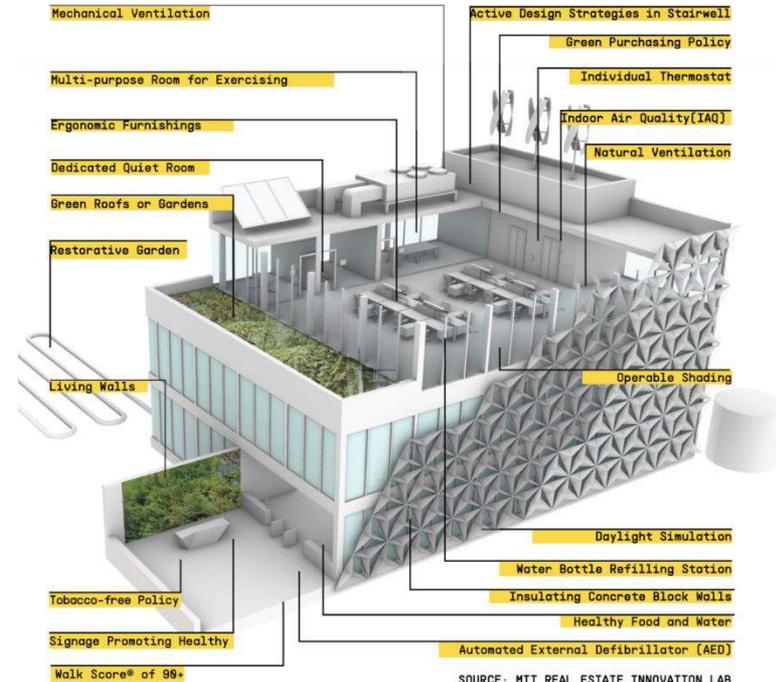
Indoor environment

- 90% of people spend over half their time indoors representing a crucial opportunity to enhance the impact on our health

Happy employees

- Providing healthier buildings can positively influence thinking, productivity, behaviour and health well being

Smart, connected and green buildings provide a 23.7% premium on transaction prices

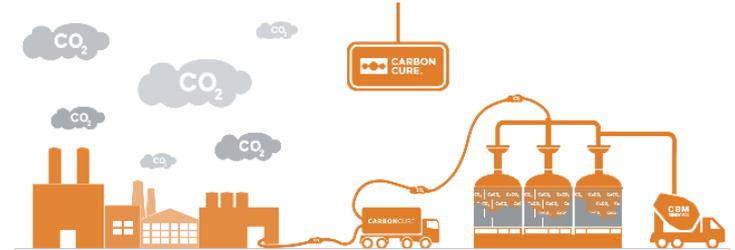


SOURCE: MIT REAL ESTATE INNOVATION LAB

CarbonCure



CO₂ utilization platform for reducing CO₂ within concrete by 5-6%. The technology retrofits onto ready-mix plants and injects CO₂ into the concrete mix embedding in the concrete and reducing the cement concentration. Initial pilots of new technologies suggest that savings could reach 20%+ CO₂ savings over the next 2 years



OTHER INVESTORS



Openspace



360° photo documentation of a construction site automatically mapped to plans and BIM. The technology products enable remote viewing of construction sites and through its sophisticated AI tools, allows automated progress tracking, virtual reviews by experienced construction experts and object search capability



OTHER INVESTORS

